rma daily

34th Annual Conference
On Securities Lending

Day 1

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10 October 2017

Forging ahead

Mirae Asset Securities (USA) outline plans for future growth

Day one agenda inside

IHS Markit and Pirum sign up first SFTR clients

IHS Markit and Pirum Systems have secured six clients for their joint solution to address Securities Financing Transactions Regulation (SFTR) reporting requirements.

BNY Mellon, Brown Brothers Harriman, Deutsche Bank Agency Lending, eSecLending, J.P. Morgan and Rabobank will all act as users and design partners for the solution.

They will contribute their requirements and marketing knowledge to suit the needs of securities lending and repo communities.

The SFTR reporting solution will ultimately enable market participants affected by SFTR to report transactions through an interoperable, modular platform.

These modules will assist in handling the complex data challenge posed by SFTR from data exchange, enrichment and warehousing, and reconciliation and reporting to approved trade repositories.

Users will also be able to leverage this solution to comply with the reporting requirements mandated by the second Markets in Financial Instruments Directive.

IHS Markit has bolstered its securities financing team in recent months, to now include Stuart Day and Fabien Romero in business development, Adrian Dale and David Williams on product management and Charles Bedford-Forde on client engagement.

Patrick Moisy, head of liquidity and trading services at J.P. Morgan, said: “There are real benefits to using a solution supported industry-wide to deal with the intricacies of SFTR reporting, which requires processing of over 150 reportable items.”

“Our main objective is to simplify this complex reporting process for our clients and we expect this partnership to design the most effective solution possible.”

Pierre Khemdoudi, managing director of securities finance at IHS Markit, commented: “There is an industry-wide need for efficient reporting under SFTR, and we are pleased that we have such a large part of the global securities lending market on board as initial design partners.”

“This broad group of market participants will work closely with our securities finance experts, ensuring our SFTR solution delivers the technology and seamless workflow required to assist in meeting this regulatory obligation.”

S3 Partners upgrades short selling data app

Financial data provider S3 Partners has upgraded its flagship securities lending data platform Black App for the Bloomberg App Portal.

The Black App 2.0 offers Bloomberg subscribers real-time short interest, securities finance rates and extensive search capabilities into the traditionally opaque securities lending market.

The improved app allows buy-and sell-side users to access historical short interest changes or finance rates by index, sector, industry, country, or user-uploaded portfolio.

Users can also predict moves in short interest, financing rates, and benchmark financing rates for management of the second Markets in Financial Instruments Directive.

Although currently US-focused, Black App is expanding with additional campaigns planned for the US and new rollouts upcoming for both Europe and Asia.

Mike King, global business manager for the Bloomberg App Portal, said: “Bloomberg continues to invest in the App Portal because, by fostering a diverse ecosystem of contributed applications, we can deliver more value and choice to Terminal subscribers.”

“The Black App from S3 epitomises what we’re trying to do by incorporating applications into the Bloomberg Terminal that complement existing functionality. Furthermore, the success of the Black App demonstrates the desire for a more integrated desktop experience.”

Global securities financing volumes gather pace throughout September

OCC’s securities lending central counterparty (CCP) activity was up by 13 percent in new loans in September, compared to the same time last year.

Since September 2016, OCC oversaw 190,544 securities lending transactions.

Year-to-date, securities lending activity was up 21 percent from 2016 with 1.7 million new loan transactions.

The average daily loan value cleared by OCC last month was valued at $146.7 billion.

The equity derivatives clearinghouse’s securities lending CCP activity was also up 25 percent in new loans year-on-year in August of this year.

OCC’s cleared futures volume reached more than 10 million contracts in September—a 1 percent increase from 2016.

The Chicago-based clearer also reported its futures volume up by 42 percent year-to-date from September 2016.

Meanwhile, down the street, OneChicago saw its cleared securities lending activity increase by 34 percent in September compared to the same time last year.

The exchange cleared 1.4 million transactions last month.

This year has been a positive one for the US equity finance exchange, as it reported its transaction volume hit 1.47 million in March and continued to rise in July, with an increase of 67 percent year-over-year.

OneChicago put the recent growth down to the launch of its no dividend risk (NRD) friday futures product.

The increase meant OneChicago regained its stamp on trading volumes after it saw a low in January, when monthly volume dropped by 9 percent.

Nex Group achieved a 5 percent increase to its US repo activity in September, which now stands at $236.4 billion for the month.

US repo grew from €214.1 billion in September 2016 to €224.6 billion at the end of September 2017, a change of 5 percent.

In London, Nex Group also beat its August 2017 US repo volume by 5 percent, which previously stood at €225.8 billion.

The group experienced a 24 percent growth in its annual EU volume in September.

Volume rose from $172.5 billion to $213.7 billion between September 2016 and September 2017.

According to NEX Group, geopolitical events such as the US presidential election and Brexit result in June last year were the most significant drivers of fixed-income trading over the past 12 months.

UCITS equity funds at highest level since 2015, according to EFAMA

UCITS equity funds achieved their highest level of net sales since December 2015 in July, according to the European Fund and Asset Management Association (EFAMA).

EFAMA's latest market data found that net inflows into UCITS and alternative investment funds (AIFs) totalled €96 billion at the end of July, up from €65 billion in June.

UCITS alone registered net inflows of €83 billion in July, up from €34 billion the month before. Net sales of equity funds totalled €19 billion, up from €9 billion over the same period, while net sales of bond funds and multi-asset funds totalled €29 billion and €11 billion, respectively.

EFAMA's survey included 29 associations representing more than 99 percent of UCITS and AIF assets.

UCITS funds, which are already some of the most highly regulated fund types participating in securities lending, recently avoided further constraints after the European Securities and Markets Authority (ESMA) backed down over proposed asset segregation regulation that would inadvertently rule them out of the lending pool.

Mutual funds, including UCITS, now account for just under half of all securities made available for lending (46 percent), but their percentage of all open trades still remains disproportionately low at roughly 14 percent, according to the the International Securities Lending Association's (ISLA) August market report.

ISLA, which runs a working group to help UCITS with upcoming asset management regulation, is one of the primary market bodies consulting with regulators to tackle market issues such as liquidity squeezes.

The association commended ESMA on its revision on minimum EU-wide segregation requirements for UCITS and alternative investment funds.

BNY Mellon and Hazeltree team up

BNY Mellon and Hazeltree have partnered to provide an independent cash management platform for buy-side clients.

Through the solution, clients will be able to access BNY Mellon's full suite of cash, treasury and custody services through Hazeltree's treasury management technology.

The partnership is intended to optimise cash investment, streamline FX hedging and increase efficiency.

It is also intended to address the new industry need to optimise the sourcing of collateral, funding and liquidity.

Sameer Shalaby, president and CEO of Hazeltree, said: "Many firms are missing opportunities to optimise their cash usage due to manual and incomplete processes."

He added: "Our new platform increases transparency into their holdings, minimises frictional costs and reduces operational risk." **SLT**

Exploring new horizons

Mirae Asset Securities (USA) is building out its securities financing operation with new partnerships and an eye on growth in new markets. Robert Akeson, Richard Misiano and Peter Volino of the US senior management team explain

Robert Akeson, COO (left), Richard Misiano, head of global fixed income, (centre) and Peter Volino, head of global equities (right)

Now you have set out your stall in the US, what has the response been like?

Peter Volino: The response from our clients has been overwhelmingly positive. Currently, we have 112 repo counterparties and more than 81 securities lending counterparties in various stages of the approval process.

We are now executing orders off our agency desk and recently launched our prime brokerage and correspondent clearing service. Our time-to-market has been what we had expected.

Thankfully, because we are owned by South Korea's leading financial services firm, Mirae Asset Financial Group, we have had access to all resources required to undertake and successfully complete our business launch. For example, we launched with $260 million in total net capital. We also now have 60 employees.

In addition, Mirae Asset Securities (USA) has partnered with FIS on the technology front and we are using its Securities360 platform. Securities360 is the first-of-its-kind, fully-integrated solution that automates and streamlines critical tasks from the front, middle, and back office into a single platform, and it includes portfolio accounting for our hedge fund clients. This facilitates operational efficiency and reduces risk—two big competitive advantages for our clients and ourselves. Lastly, we have chosen BNP Paribas to provide us with global custody services in the Americas, Europe and Asia. This relationship will allow us to meet the global settlement and asset servicing needs of our clients.

Have you established all the necessary clearing and CCP relationships?

Robert Akeson: Yes. In addition to being members of the Depository Trust & Clearing Corporation, Fixed Income Clearing Corporation and National Securities Clearing Corporation, we recently became members of the Options Clearing Corporation. This will also expand our reach within the world of equity finance by facilitating our ability to deal with a broader range of counterparties. Such arrangements will result in access to greater supply and balances.

Can you tell us more about your most recent move into prime brokerage?

Volino: We are targeting emerging and small hedge fund managers and proprietary traders. These clients have been most adversely affected by Basel III and the US Dodd-Frank Act and the ensuing industry consolidation. We are also working with introduced prime brokers who support smaller managers.

In addition, because of our balance sheet, we are talking with larger funds that are seeking a significant and attentive counterparty for their secondary prime brokerage relationships.

Mirae Asset Securities (USA) offers a fully-integrated prime brokerage platform capable of providing tailored solutions around portfolio reporting and analytics, risk management, and trading.

The platform focuses largely on supplying intelligent data to support our clients' strategies. Taken as whole or in pieces, this platform offers hedge fund clients operational efficiencies and risk mitigation tools.

In addition, we can provide hedge funds with a wide range of advisory services to assist them in launching and operating their businesses, while better preparing them to meet their operational due diligence needs. These services span areas including office space, enterprise technology, cyber security, compliance and human resources, and so on. Recently, we hired Stephen Murphy to lead our prime brokerage, correspondent clearing and agency execution businesses. Stephen has extensive sell- and buy-side experience with Weiss Multi Strategy Advisors, Neuberger Berman and Merrill Lynch.

Since you have become operational, have there been any notable milestones achieved?

Volino: We are very pleased with the rollout of our businesses to date. As previously discussed, we expected the financing businesses, repo and securities lending, to launch first, which they have. Our balances have risen significantly and are now greater than $30 billion. Both businesses continue to add counterparties. The prime brokerage and agency execution businesses have also become operational and are taking on new clients at a brisk pace.

What other markets are Mirae looking to expand into?

Richard Misiano: We intend to continue our penetration into the Canadian and European markets. This plays well to our global diversification strategy; remember the Mirae family operates in 15 country markets. In particular, we view the Canadian and European markets to represent excellent fits with our firm and business model.

Can you tell us more about the Mirae Asset Financial Group and its strategic vision?

Misiano: Mirae Asset Financial Group is South Korea's leading financial services firm, operating in 15 country markets: South Korea, Australia, Brazil, Canada, China, Colombia, Hong Kong, India, Indonesia, Mongolia, Singapore, Taiwan, the UK, the US and Vietnam.

As of 31 December 2016, the group's asset management business had approximately $342 billion managed assets worldwide. Its various broker-dealer subsidiaries and affiliates have approximately $5.8 billion in capital. So, we have significant and increasing global market breadth and depth.

Strategically, Mirae Asset Securities (USA) is an extension of the formidable asset management and brokerage franchise created by the parent. For example, the parent is now considering ways to enter the asset allocation business in the US with hedge funds and investment advisers. The plan is that these assets can be custodised at Mirae Asset Securities (USA), which will enhance the information flow to, and comfort level of, non-US investors.

What can Mirae Asset Securities (USA) offer its parent?

Akeson: We see the benefits comprising the following. First, as earlier noted, we have begun operations with a significant permanent capital base. This reality, combined with the fact that we do not roll up to a bank holding company, gives us tremendous added balance sheet 'runway' for our repo, securities lending, prime brokerage and correspondent clearing businesses. We will not be hobbled by Basel III and its ratios like other firms. Because of our globally recognised parent, our prime brokerage offering has the feel of a larger firm, but the nimbleness and attentiveness of a boutique.

Secondly, because of our parent, our clients will have access to a very distinctive foreign research product and related corporate access capabilities. We have a written content product covering a broad range of companies in South Korea, Vietnam, Indonesia and Brazil. We also have strategy pieces addressing East Asian market trends and beyond, written out of our Seoul headquarters.

Finally, as the firm enters the asset allocation business, additional synergies will emerge with our prime brokerage and financing businesses and their clients. SLT

The fruits of RMA's labours

Fran Garritt of the RMA provides an update on the association's activities and explains why this year's conference is set to be one of the busiest yet

Can you outline RMA's biggest achievements of 2017 so far?

One of the most satisfying achievements for me was when the final rule on qualified financial contract (QFC) restrictions for global systemically important banks (GSIBs) came out in September. In the final rule, the Federal Reserve addressed many of the concerns that our legal, tax, and regulatory group brought up in comment letters to the Federal Reserve, the Treasury, and the Federal Deposit Insurance Corporation.

Members of the Risk Management Association (RMA) Securities Lending Committee and Legal, Tax and Regulatory Committee met twice with the Federal Reserve and Federal Deposit Insurance Corporation over the past two years, where there was an element of educating them on the agency securities lending.

Regulators are often well versed in derivatives and repo, but agency lending is more nuanced and requires more discussion. Having the regulators respond positively to our efforts after such a long and extensive process was a relief and gave us a sense of accomplishment.

Greg Lyons and Chen Xu at Debevoise & Plimpton did a lot to help the RMA working groups as well as the industry as a whole, on this issue.

How has President Donald Trump's executive order on regulation rollback affected RMA?

So far we've only seen one of the Treasury's reports, so there are still three to go before we fully understand where Treasury stands in response to the executive order. Since Trump has taken office some of the rule writing has slowed down. We were expecting progress to be made on the final rule on QFC restrictions for GSIBs, the net stable funding ratio, and the single counterparty credit limits in the first quarter of this year but so far, we've only seen the final version of the QFC restrictions for GSIBs.

The President's Executive Order has allowed the industry to pause and review all regulation that has been put in place since the financial crisis, which is a positive thing for the industry. Additionally, RMA was among the industry representatives that submitted a comment letter on the Volcker Rule, and its impact on securities lending.

What are the biggest challenges you're still facing?

The second Markets in Financial Instruments Directive (MIFID II) and the Securities Financing Transactions Regulation (SFTR) are certainly a couple of the hot topic issues today and will be addressed directly during this conference. The session will focus less on education and more on how MIFID II and SFTR compliance may affect the US and trading. The panel includes a beneficial owner and a European broker-dealer, as well as US representatives, so we are hoping to have a well-rounded discussion.

At the same time, our tax committee has been working on issues around fixed-term trades and will be drafting a comment letter to send to the Treasury. Finally, there are also a lot of industry changes that will ultimately require technology builds or enhancements to support these changes to the business, so our securities lending operations and technology committee will remain very busy going forward, as well.

What else has RMA been working on that the securities lending industry should be aware of?

The rules that are coming into play now are the product of several years of consultations between the regulators and the industry, and RMA's legal, tax, and regulatory committee has been extremely busy in recent years contributing to those discussions.

Between 2009 and 2015, when most of the rule writing took place, RMA wrote more than 30 comment letters, in various forms, on upcoming regulation. This included responding to consultations, research papers, and even articles in the mainstream media. That number does not include documents on equities as collateral and central counterparties, so 30 is actually on the low side.

It is important that the industry is suitably represented during the crafting of these rules as they generally have a significant impact on the way we do business and require a substantial amount of resource allocation to implement. An institution can't hire temporary support to come in for a few weeks and achieve SFTR compliance. It is a massive undertaking, but the RMA is here to work with the securities lending industry to try and help guide things along and ensure the industry's voice is heard. **SLT**

Lending CCP: Increasing financing efficiency

Philippe Seyll, co-CEO of Clearstream Banking, and Eric Müller, CEO of Eurex Clearing, share views on Deutsche Börse Group's funding and financing solutions

The financial markets have been in a process of constant change for the past several years. What is your take on the current situation?

Philippe Seyll: For more than a decade, banks have been moving away from borrowing through unsecured channels towards collateralised lending mechanisms. Throughout this period, firms have been focused on how they can mobilise and allocate collateral efficiently and minimise fragmentation of collateral across geographical locations and product silos.

As is so often the case in financial services, regulation has been a primary driver for reform in this area. The move towards secured funding and financing mechanisms requires that firms can access eligible collateral quickly and at affordable cost. The overarching message is that good-quality collateral is a precious resource that needs to be managed carefully.

Policymakers have spent a lot of effort focusing on finding new means to restructure the post-crisis financial market and at the same time to make it safer. The result of these efforts is a host of new regulations, some of which are designed to force market participants to comply with higher security standards. As a result, the framework of rules and regulations means that our expectations of future developments can influence our decision-making and play a role in how our world will evolve.

Quantitative easing continues to put pressure on the securities financing industry. For example, the European Central Bank's decision to stick to its bond buying programme despite strong EU-wide economic growth has dampened hopes in the market that interest rates will rise any time soon. This loose monetary policy can be felt in the real economy and has effects that reach into the post-trade business as well. Quantitative easing has major implications for the securities finance industry, in particular when it comes to capital requirements and risk management.

With quantitative easing set to continue in 2017, we see an increasing shortage of high-quality collateral in the market. Even if the repo market continues to be under pressure, the scarcity of good collateral is expected to positively influence the securities lending business. As a market infrastructure provider, it is our role to fuel the markets with high-quality securities. We can accommodate the return back to the market of these high-quality securities held by our clients, in particular central banks, through our range of securities lending services.

Market infrastructure providers have become much more significant. How much has this affected Deutsche Börse Group's overall focus?

Seyll: Aligning our activities around securities financing, secured funding and collateral management within the new global funding and financing (GFF) organisational structure allows us to better address the new regulatory requirements and serve more efficiently the emerging needs of our clients in regards to trading, risk and liquidity management. The key themes and central role of GFF are collateral mobility, capital, liquidity and efficient balance sheet management combined with the

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important role of technology. Market infrastructure providers help to create a market that is fit for purpose, and build on the fact that we all have a responsibility and a mission to build a market that is efficient, systemically responsible and sustainable.

Market participants have reacted to the comprehensive changes that have influenced the market over the past 10 years. Now, the securities finance market is the best-placed mechanism for the movement of collateral that is an integral part of the implemented regulatory directives. This key role of infrastructure and technical developments enable the mobilisation of collateral and the standardisation of trading and settlement in order to ensure that the key components of the securities finance market are able to sustain liquid and capital-efficient solutions.

Eurex Clearing was the first CCP in Europe to offer central clearing to the bilateral securities lending market. How does the Lending CCP assist the marketplace?

Erik Müller: The Lending CCP enhances the security and efficiency of a market that traditionally has been defined by OTC transactions; it is important to involve a central counterparty, particularly for lending transactions, to hedge against changes in the credit risk profile. This also allows positions to be netted—so-called multilateral netting, which reduces capital employed and therefore the costs associated with a transaction.

The business customs of the securities lending market influenced the design of the Lending CCP, which also features the well-known strengths of the CCP clearing service offered by Deutsche Börse Group. This approach pursues the evolution of the markets, and their customs, and takes the interests of market participants into account. There are advantages not only for the individual clearing participants—the markets will become more transparent and secure in general. This represents a truly sustainable offer from Deutsche Börse Group for the financial sector.

Part of the group's key initiatives is to focus on establishing and enhancing the securities lending services. One focus is agency lending, where lending transactions are carried out via banks and settled via a transparent pool of securities. Another form is principal lending, where the CCP borrows lenders' assets, passing them on to the ultimate borrower. High-value collateral is pledged to hedge and thus manage the risk. Both types of securities lending via the Lending CCP bring customers the best trading, clearing, settlement and collateral management services across the group and prove the added value of GFF's cross-divisional cooperation between Clearstream and Eurex Clearing.

The Lending CCP has been designed as a full service model in order to increase the degree of automation, thus reducing manual intervention in the securities lending process chain. Participants benefit from electronic reporting and trade reconciliation capabilities, such as links to the existing specialist providers for electronic trading markets.

The full range of the operational activities required for the securities lending market is wholly integrated: automated services such as re-rates, mark-to-market, corporate actions, as well as lending fee and rebate calculation and settlement, give the opportunity for users to benefit from an increase in operational efficiency. The Lending CCP offers a flexible solution via existing market infrastructure for the management of non-cash loan collateral being held at triparty collateral agents.

What can your clients expect in terms of further development of these services and initiatives?

Seyll: Additional upgrades will be implemented in the course of 2017 and beyond. Our Lending CCP service enhancements include the introduction of exposure netting for triparty collateral agents and multiple loan allocation for agent lenders. The specific lender licence will be made available in further jurisdictions and its holders will benefit from enhanced principal collateral management services. In addition, securities lending services for equities will be rolled out in the UK and Target2-Securities markets in Europe.

One of the key objectives lies in the inclusion of key agent lenders for equity financing and prime brokers to the Lending CCP. Furthermore, the introduction of new triparty collateral locations such as BNY Mellon will further extend our offering. Further extension of Clearstream's ASLplus service through an agency and/or a principal lending model via the Lending CCP creates further efficiency gains and synergies across Deutsche Börse Group.

For users of the specific lender licence, it will also allow extensions to non-EU participants in Asia, the Middle East and North America. To leverage our new markets and offer our global customers further services and opportunities, we are also continuing our strategic partnerships with leading borrowers and agent lenders. In addition, we aim to further facilitate simplified access to our services, and therefore develop additional partnerships to facilitate the capture of trade flows and assist market participants in their ability to select from a multiple range of collateral locations.

What was the overall feedback from market participants on the Lending CCP? Is change paving the way for progress?

Müller: Significant progress has been made while the constructive feedback and ongoing engagement that we have with key market participants are essential components for the continued progress of the Lending CCP. Buy-side participants have been keen to explain that two key issues are critical for their involvement: revenue and demand.

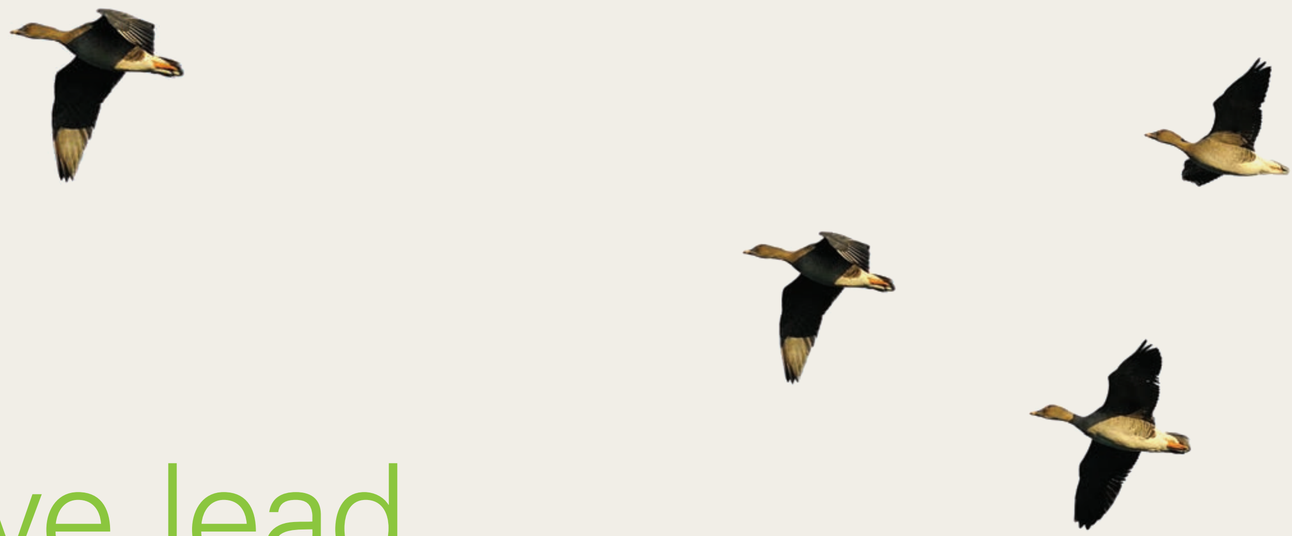
Asset managers need to see a greater demand for CCP usage, but also need the reward and incentive for doing so. Even though capital and operational benefits are expected, the major determining factor is the opportunity cost and how much more revenue can be generated for clients by choosing the Lending CCP over existing bilateral trading relationships.

Borrowers have indicated that more beneficial pricing is available by using the Lending CCP currently. However, in order to maintain cost-effective pricing, the CCP needs to introduce further enhanced solutions for banks to be able to take advantage of netting capabilities, increased margin utilisation across cleared products, and a greater capability to allow for efficient re-use of collateral.

The requirement to implement netting across securities lending and repo transactions would result in more effective management of regulatory capital requirements, while the introduction of cross-margining capabilities on centrally cleared product ranges and asset classes would make a significant positive impact on the pricing, efficiency and attractiveness of the Lending CCP.

Over the coming years, CCPs will continue to progress and become even more important. All the advantages of central clearing lead to greater safety and integrity in the financial markets. As both are objectives that market participants have in common, we expect further demand for these services. Once all phases of the European Market Infrastructure Regulation are fully implemented, there will be increased regulatory-driven demand.

However, today, many market participants already clear their trades voluntarily to benefit from our offering. In addition, new legislation is coming, which will further enhance and strengthen the group's role in the securities finance markets. **SLT**



Speakers' Corner

To brush up on any of the topics covered in today's panels, visit the Securities Lending Times website for all the need-to-know updates on the conference

Christopher Kunkle, moderator of the 'global markets and the state of the industry' panel, offers a preview on what delegates can expect from the opening session of the conference

This industry panel looks to provide a data-themed update on the industry and its trends since 2010 or so. It is the goal of the panellists and moderator to tell this story, not through perception and business understanding, which in itself is fine, but through the straight use of various data sets, within the liability and asset side, to measure changes to the business.

The group will discuss details around the benefits of certain markets, and touch on collateral acceptance including cash, non-cash, and what has been driving the agent-to-borrower and even broker-to-broker activities over the past several years.

Obviously regulation has affected much of this, in addition to capital issues, so it should be an interesting session using true numbers to tell the story, with expert technology product managers around the securities lending data-set structure. A brief post-discussion dialogue in the form of a Q&A will wrap up the session.

Moderator:
Christopher Kunkle, managing director, BMO Global Asset Management

Panellists:
Nancy Allen, global product owner, DataLend
Timothy D'Arcy, senior vice president, FIS Astec Analytics
Samuel Pierson, director, IHS Markit

The global regulatory update and geopolitical risks panel will offer an overview on how worldwide events are influencing the securities lending market

In the US, President Donald Trump is pushing back against post-crisis regulation, while in Europe, the Basel Committee is preparing for its next campaign on financial market insecurity. Meanwhile, the UK, which is in the throes of its Brexit negotiations with the EU, is threatening to undermine traditional supervisory standards through a unique third-party status. Expect discussions on how these regulatory issues are affecting transactional documentation for securities lending.

In this panel, you will likely hear how the embattled Dodd-Frank Act is facing being traded in for a sleeker, less cumbersome model in the form of the CHOICE Act, which is waiting to be seen by the US Senate. But the going is slow. In Washington, regulatory rule writing has stalled since Trump took office, and we are yet to see the final version of the net stable funding ratio or the single counterparty credit limit rules.

Meanwhile, no sooner has Basel III begun to bed down than Basel IV rears its head. The next iteration of everyone's favourite regulatory framework is expected to involve consolidating the various regulatory frameworks currently being implemented.

Moderator:
Gregory Lyons, partner, Debevoise & Plimpton

Panellists:
Alina Casner, senior managing counsel and managing director, BNY Mellon
Ranada Fergerson, senior vice president, Brown Brothers Harriman
Bogdan Fleschiu, executive director, J.P. Morgan
Kristin Missil, senior vice president, Northern Trust
Paul Tagliareni, executive director, Morgan Stanley

Places to visit in Naples

Inca's Kitchen

Address: 8955 Tamiami Trl North, Naples, FL 34108, Naples, Florida
Contact: incaskitchen.com
Fine dining Peruvian restaurant. Ceviche Monday offers $10 ceviche dishes and two-for-one on drinks
Travel time from The Ritz: 5 mins

Naples Water Tours

Address: Landings Park, 9th St South, Naples
Contact: napleswatertours.com
Family-run business that offers boat tours to see wild dolphins and the nearby Mangrove Forest
Travel time from The Ritz: 20 mins

Old Naples Pub

Address: 255 13th Ave South, Naples, FL 34102
Contact: naplespub.com
The Old Naples Pub is a light-hearted friendly neighborhood pub in the heart of Old Naples. A favorite of locals
Travel time from The Ritz: 20 mins

Naples Pier

Address: Gulf Shore Boulevard, South, Naples, FL 34102
Contact: naplespier.com
Take a walk down Naples Fishing Pier. Built in 1888, it used to serve as a freight and passenger dock and is now a popular attraction for tourists
Travel time from The Ritz: 25 mins

12:00 PM to 12:30 PM	**Light lunch and refreshments**
12:30 PM to 1:30 PM	**Global markets and the state of the industry** What industry trends have been observed over the past few quarters? What broader trends have been seen since 2010? The discussion will highlight the volume of securities available and on loan and provide insights into collateral and cash reinvest rates. Additionally, what markets and securities are making money for clients and which are not? **Moderator:** Christopher Kunkle, managing director, BMO Global Asset **Panellists:** Nancy Allen, global product owner, DataLend; Timothy D'Arcy, senior vice president, FIS Astec Analytics; Samuel Pierson, director, IHS Markit
1:30 PM to 2:00 PM	**RMA and SIFMA update** Get updates on the association's activities
2:00 PM to 2:30 PM	**Coffee break**
2:30 PM to 3:30 PM	**Global regulatory update and geopolitical risks** Updates to the regulatory landscape including the Dodd-Frank Act, Basel IV, single-counterparty credit limits, net stable funding ratio, the DoL fiduciary rule and implementation issues. What is the status of the current US administration's efforts to eliminate or reduce regulation around Dodd-Frank, and what is the potential influence on policy around Basel reform? How are these regulatory issues affecting transactional documentation (for example, changes to the global master securities lending agreement form)? Additionally, how are institutions planning for Brexit and what are the main considerations for your business? What other events with significant global impact should everyone be keeping an eye on? Get updates on the association's activities. **Moderator:** Gregory Lyons, partner, Debevoise & Plimpton **Panellists:** Alina Casner, senior managing counsel and managing director, BNY Mellon; Bogdan Fleschiu, executive director, J.P. Morgan; Kristin Missil, senior vice president, Northern Trust; Ranada Fergerson, senior vice president, Brown Brothers Harriman; Paul Tagliareni, executive director, Morgan Stanley
3:30 PM to 4:30 PM	**Latin American markets opportunities** Panellists will discuss securities lending across various markets in the Latin American region and the challenges facing investors, prime brokers and agents. The panel will address the individual markets, revenue opportunities, and the role of central counterparties and their effect on the traditional over-the-counter offshore models. **Moderator:** Eugene Picone, director, Scotiabank **Panellists:** William Mascaro, director, Citi; Federico Gilly Ortega, head of securities lending, Nacional Financiera; Miguel Angel Zapatero, manager of central business development, Lima Stock Exchange
6:00 PM to 8:00 PM	**Gala cocktail reception**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Find out more at www.eurexclearing.com